**ARQOOB SALES REPORT**

|  |  |  |
| --- | --- | --- |
| **Month** | **Total Value Sold** | |
| Jan | 48,907.51 |  |
| Feb | 44,141.89 |  |
| March | 52,276.22 |  |
| April | 53,669.70 |  |
| May | 45,050.40 |  |
| June | 56,490.17 |  |
| July | 51,885.00 |  |
| ***Total*** | **198,995.32** | |

**VIRGIN MEGA STORES**

|  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Month** | ***VMS UAE*** | | | | ***VMS QATAR*** | | | |
| **QTY** | **VMS Cost** | **V.S.P.** | **AVE QTY** | **QTY** | **VMS Cost** | **V.S.P.** | **AVE QTY** |
| **Jan** | 961 | 43,509.40 | 90,772 | 192.20 | - | - | - | - |
| **Feb** | 629 | 29,169.55 | 58,640 | 157.25 | 299 | 11,715.5 | 23,431 | 74.75 |
| **Mar** | 869 | 37,092.75 | 72,345 | 217.25 | 278 | 12,291 | 24,582 | 69.5 |
| **Apr** | 805 | 38,136.15 | 71,681 | 201.25 | 272 | 11,134 | 22,268 | 68 |
| **May** | 824 | 35,469.00 | 73,180 | 166.75 | 137 | 5,096.5 | 10,193 | 45.67 |
| **Jun** | 886 | 35,954.15 | 73,476 | 221.50 | 221 | 9,216 | 18,389 | 55.25 |
| **Jul** | 1080 | 44428.40 | 91375 | 216.00 | 358 | 15336.5 | 30622 | 63.80 |
| ***Total*** | **6054** | **263759.40** | **531469.00** | **1372.20** | **1565** | **64789.5** | **129485** | **376.97** |

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **VMS Sales Profit** | | | | | |
| **Month** | **NET Profit (Value):** | | **NET Profit (%):** | |
| **UAE** | **QAT** | **UAE** | **QAT** |
| **Jan** | 25,533.95 | - | 0.57 |  |
| **Feb** | 17,767.59 | 6,811.50 | 0.59 | 0.58 |
| **Mar** | 21,312.49 | 6,975.73 | 0.58 | 0.57 |
| **Apr** | 21,953.55 | 6,434.67 | 0.58 | 0.58 |
| **May** | 20,312.46 | 5,082.29 | 0.57 | 0.59 |
| **Jun** | 21,087.91 | 5,371.70 | 0.57 | 0.58 |
| **Jul** | 24,659.74 | 8,633.00 | 0.53 | 0.56 |
| **Total** | **152,627.71** | **39,308.88** | **0.57** | **0.58** |

|  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Month** | ***Protechnology*** | | ***Virtuocity Trimoo Park, Qatar*** | | | ***HMV*** | | |
|
| **Qty** | **Value** | **Qty Sold** | **Cost Price** | **Sale Price** | **Qty Sold** | **Cost Price** |
| **Jan** | **75** | **4,909.15** | **-** | **-** | **-** |  |  |
| **Feb** | **44** | **2,816.2** | **-** | **-** | **-** |  |  |
| **Mar** | **11** | **870.35** | **33** | **1,969.45** | **3,617** |  |  |
| **Apr** | **20** | **1,670.5** | **21** | **1,804.27** | **3,169** |  |  |
| **May** |  |  | **24** | **983.36** | **1,824.06** | **17** | **1,327.95** |
| **Jun** |  |  | **60** | **5,092.80** | **8,716.3** | **55** | **4,675.05** |
| **Jul** |  |  | **54** | **1109.69** | **3254.22** | **57** | **2,752.7** |
| **TOTAL** | **150** | **10,266.2** | **192** | **10959.60** | **20580.58** | **129** | **8,755.70** |

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| ***ONLINE PLATFORMS*** | | | | | | |
| **Noon - 5/7/2019** | | | | **Amazon - 5/7/2019** | | |
| **Month** | **Commission Type** | **Seller Price** | **Payment Statement** | **Month** | **QTY** | **Value** |
| Jan | FBN | 617.00 | 488.96 | Jan | 0.00 | 0.00 |
| Cross dock | - | - |
| Feb | FBN | 477.00 | 440.64 | Feb | 0.00 | 0.00 |
| Cross dock | - | - |
| Mar | FBN | 57.00 | 52.67 | Mar | 0.00 | 0.00 |
| Cross dock | - | - |
| Apr | FBN | 435.00 | 401.87 | Apr | 0.00 | 0.00 |
| Cross dock | 610.00 | 522.90 |
| May | FBN | 1149.00 | 1057.48 | May | 8.00 | 777.00 |
| Cross dock | 433.00 | 339.10 |
| Jun | FBN | 501.00 | 462.84 | Jun | 13.00 | 770.20 |
| Cross dock | 377.00 | 319.12 |
| Jul | FBN | 1634.00 | 1304.33 | Jul | 16.00 | 538.20 |
| Cross dock | 1000.00 | 607.00 |
| ***Total*** | **FBN** | 4870.00 | 4208.79 |  |  |  |
| **Cross dock** | 2420.00 | 1788.12 |
| **All** | | **7290.00** | **5996.91** | **All** | **37.00** | **2085.40** |

**BEST SELLING STATUS**

**\*\*\*\*\***

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| *NON MOVING ITEMS* | | | | | |
| SKU | Title | Price | RRP | Existence on Shop | Action |
| 748133 | BONE COLLECTION LINKEY LIGHTNING BLACK | 59.5 | 129 | Min 3 Months | Buying Price |
| 748128 | BONE COLLECTION RUN TIE BLACK SMALL | 69.5 | 149 | Min 3 Months | Buying Price |
| 734910 | BASEUS SMALL EARS MAGNETIC CAR VENT SUCTION BRACKET ROSE GOLD | 24.5 | 49 | Min 3 Months | Buying Price |
| 734912 | BASEUS SMALL EARS MAGNETIC CAR VENT SUCTION BRACKET ROSE RED | 24.5 | 49 | Min 3 Months | Buying Price |
| 738075 | BASEUS TYPE C TO HDMI JOINT ADAPTER CABLE 1.8M DARK GREY | 129.5 | 269 | Min 3 Months | Buying Price |
| 734902 | BASEUS RED-HAT TYPE-C 32GB USB FLASH DISK | 104.5 | 219 | Min 3 Months | Buying Price |
| 738077 | BASEUS TYPE-C MALE TO HDMI MALE 4K HD ADAPTER CABLE 1.8M | 89.5 | 189 | Min 3 Months | Buying Price |
| 743943 | BASEUS ENCOK BLACK SPORTS WIRELESS IN-EAR EARPHONES S07 | 49.5 | 99 | Min 3 Months | Buying Price |
| 734877 | BASEUS SIMPLE WIRELESS CHARGER WHITE | 54.5 | 119 | Min 3 Months | Buying Price |
| 734885 | BASEUS DUAL OUTPUT WIRELESS CHARGE POWER BANK 8000MAH RED | 79.5 | 169 | Min 3 Months | Buying Price |
| 734868 | BASEUS ENCOK W02 TWS TRULY WIRELESS HEADSET WHITE | 104.5 | 219 | Min 3 Months | Buying Price |
| 734892 | BASEUS THIN WIRELESS CHARGE 10000MAH POWER BANK BLACK | 109.5 | 229 | Min 3 Months | Buying Price |
| 734894 | BASEUS THIN WIRELESS CHARGE 10000MAH POWER BANK PINK | 109.5 | 229 | Min 3 Months | Buying Price |
| 734865 | BASEUS AP PENCIL SILICONE CHARGING STAND FOR APPLE PENCIL BLACK | 24.5 | 49 | Min 3 Months | Buying Price |
| 734864 | BASEUS AP PENCIL SILICONE CHARGING STAND FOR APPLE PENCIL RED | 24.5 | 49 | Min 3 Months | Buying Price |
| 734898 | BASEUS T TYPED BLUETOOTH MP3 CHARGER WITH CAR HOLDER DARK COFFEE | 49.5 | 109 | Min 3 Months | Buying Price |
| 742293 | BASEUS 0.3MM ANTI-BLUE LIGHT TEMPERED GLASS FILM TRANSPARENT FOR IPAD PRO 11-INCH | 44.5 | 89 | Min 3 Months | Buying Price |
| 734942 | BASEUS CASE FOR AIRPODS RED | 24.5 | 49 | Min 3 Months | Buying Price |
| 734944 | BASEUS CASE FOR AIRPODS GRAY | 24.5 | 49 | Min 3 Months | Buying Price |
| 734941 | BASEUS WIRELESS CHARGER SUCTION CUP BLACK | 44.5 | 89 | Min 3 Months | Buying Price |
| 734940 | BASEUS WIRELESS CHARGER SUCTION CUP WHITE | 44.5 | 99 | Min 3 Months | Buying Price |
| 742294 | BASEUS SIMPLISM Y-TYPE LEATHER CASE BLUE FOR IPAD PRO 11-INCH | 74.5 | 159 | Min 3 Months | Buying Price |
| 743940 | BASEUS H08 WHITE/GREY IMMERSIVE VIRTUAL 3D GAMING IN-EAR EARPHONES | 140 | 289 | Min 3 Months | Buying Price |
| 742244 | BASEUS ROUND BOX USB 3.0 HUB ADAPTER BLACK | 29.5 | 59 | Min 3 Months | Buying Price |
| 743961 | BASEUS ORIGINAL LSR CASE LIGHT AQUA MARINE FOR IPHONE XS MAX | 34.5 | 69 | Min 3 Months | Buying Price |
| 758227 | BASEUS MICROMOLECULE FORMALDEHYDE PURIFIER SILVER | 50 | 104 | Min 3 Months | Buying Price |
| 748119 | BRAVE NYLON BACKPACK ARMY GREY WITH BLUETOOTH SPEAKER & 5000MAH POWER BANK | 487 | 787 | Min 3 Months | Buying Price |
| 317278 | BONE COLLECTION BIKE TIE PRO 2 RED | 39.5 | 79 | 2 Months | Discount |
| 317301 | BONE COLLECTION RUN TIE GREY S ARMBAND | 44.5 | 89 | 2 Months | Discount |
| 317333 | BONE COLLECTION MARU PENGUIN BUBBLE CASE FOR IPHONE XS | 29.5 | 59 | 2 Months | Discount |
| 663481 | BASEUS GAMO H15 RES/BLACK 3.5MM WIRED IN-EAR EARPHONES | 49.5 | 109 | 2 Months | Discount |
| 663479 | BASEUS SUPERLATIVE MULTIFUNCTIONAL HUB DEEP GREY | 150 | 309 | 2 Months | Discount |
| 663501 | BASEUS ENCOK W01 BLACK TRUE WIRELESS IN-EAR EARPHONES | 114.5 | 239 | 2 Months | Discount |

**VMS Item Monitoring**

Items with sufficient stock but low sales that need to be monitored properly

|  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- |
| SKU | Title | Cost | Price | RRP | On Shop | QTY SOLD | Avg. Day (QTY) | VMS SOH |
| 663501 | BASEUS ENCOK W01 BLACK TRUE WIRELESS IN-EAR EARPHONES | 66.22 | 114.5 | 239 | Less than 3 Month | **0** | 0.00 | **64** |
| 663481 | BASEUS GAMO H15 RES/BLACK 3.5MM WIRED IN-EAR EARPHONES | 18.13 | 49.5 | 109 | Less than 3 Month | **2** | 0.03 | **62** |
| 663480 | BASEUS GAMO H15 BLACK 3.5MM WIRED IN-EAR EARPHONES | 18.13 | 49.5 | 109 | Less than 3 Month | **3** | 0.05 | **61** |
| 671807 | BASEUS DOTTER WHITE WIRELESS CHARGER FOR APPLE WATCH | 23.57 | 49.5 | 109 | Less than 3 Month | **3** | 0.05 | **61** |
| 663479 | BASEUS SUPERLATIVE MULTIFUNCTIONAL HUB DEEP GREY | 102.13 | 150 | 309 | Less than 3 Month | **2** | 0.03 | **52** |
| 766138 | BASEUS SMART 3-IN-1 WIRELESS CHARGER 18W BLACK | 51.18 | 95 | 199 | Less than 3 Month | **3** | 0.11 | **47** |
| 317343 | BONE COLLECTION MR DEER BUBBLE CASE FOR IPHONE XS MAX | 22.39 | 29.5 | 59 | Less than 3 Month | **3** | 0.05 | **42** |
| 317278 | BONE COLLECTION BIKE TIE PRO 2 RED | 23.16 | 39.5 | 79 | Less than 3 Month | **1** | 0.02 | **36** |
| 317301 | BONE COLLECTION RUN TIE GREY S ARMBAND | 28.95 | 44.5 | 89 | Less than 3 Month | **1** | 0.02 | **29** |

**Forecast New Order from Supplier**

**Forecasting New Order from supplier based on all selling channels. Covering stock inventory for 2 Months**

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| UPC | Title | Cost | PO | PO Value | Cover Date |
| 6958444961736 | USAMS 4000MAH POWER BANK CASE BLACK FOR IPHONE XS MAX | 45.00 | **53.03** | **2386.50** | 10/23/2019 |
| 6953156287891 | BASEUS 0.3MM FULL-SCREEN CURVED TEMPERED FILM BLACK FOR APPLE WATCH SERIES 4 44MM | 13.95 | **39.37** | **549.17** | 10/9/2019 |
| 6953156284630 | Baseus grenade handle for games Black | 9.31 | **38.93** | **362.59** | 10/9/2019 |
| 6953156284647 | Baseus grenade handle for games Army green | 9.51 | **37.41** | **355.80** | 10/9/2019 |
| 6953156284838 | BASEUS ORIGINAL LSR CASE PINK FOR IPHONE XS | 12.68 | **34.70** | **440.00** | 10/12/2019 |
| 6953156282971 | Baseus Holder Red-Dot Mobile Game Scoring Tool Transparent | 5.39 | **33.27** | **179.32** | 10/9/2019 |
| 6953156282940 | Baseus wireless charger for Airpods Black | 17.33 | **24.13** | **418.09** | 10/9/2019 |
| 6953156288508 | BASEUS SHOOTING GAME TOOL FOR PAD TRANSPARENT | 9.51 | **19.57** | **186.14** | 10/9/2019 |
| 6953156284821 | BASEUS ORIGINAL LSR CASE LIGHT AQUA MARINE FOR IPHONE XS | 12.38 | **17.46** | **216.17** | 10/9/2019 |
| 6953156282957 | BASEUS PROTECTIVE CASE/WIRELESS CHARGER RED FOR AIRPODS | 17.33 | **16.82** | **291.44** | 10/9/2019 |
| 6953156280243 | Baseus Smart 2in1 Wireless Charger White | 41.15 | **14.99** | **616.85** | 10/9/2019 |
| 744790317381 | BRAVE 2-IN-1 UNIVERSAL MAGNETIC HOLDER | 12.81 | **13.44** | **172.20** | 10/9/2019 |
| 6953156288492 | BASEUS SHOOTING GAME TOOL FOR PAD BLACK | 9.51 | **13.00** | **123.63** | 10/9/2019 |
| 6953156289734 | BASEUS FULL-SCREEN CURVED TEMPERED GLASS SCREEN PROTECTOR BLACK FOR IPHONE XS/X | 9.66 | **11.57** | **111.75** | 10/9/2019 |
| 6953156276673 | BASEUS MAGIC MONSTER GAMEPAD STYLE POWER BANK 2000MAH | 24.14 | **9.87** | **238.18** | 10/23/2019 |
| 6953156273016 | BASEUS DUAL OUTPUT WIRELESS CHARGE POWER BANK 8000MAH BLACK | 43.38 | **9.00** | **390.42** | 10/9/2019 |
| 6953156275195 | BASEUS THIN WIRELESS CHARGE 10000 MAH POWER BANK WHITE | 49.81 | **9.00** | **448.29** | 10/9/2019 |
| 6953156259379 | BASEUS SMALL EARS VERTICAL MAGNETIC BRACKET ROSE RED | 11.76 | **8.25** | **97.02** | 10/15/2019 |
| 4716076168365 | Bone Collection Phone Qcase XS-Miao Cat | 22.39 | **7.52** | **168.31** | 10/9/2019 |
| 6953156256392 | Baseus Rapid 3-n-1 Cable M+L+Type-C 1.2M Dark Blue | 0.00 | **7.41** | **0.00** | 10/14/2019 |
| 6953156278622 | BASEUS CUBE TYPE-C TO USB3.0X3+USB2.0X2 HUB ADAPTER DARK GRAY | 27.00 | **7.16** | **193.41** | 10/9/2019 |
| 6953156259867 | BASEUS DOUBLE CLIP HORIZONTAL VEHICLE MOUNT SILVER | 13.51 | **6.17** | **83.31** | 10/23/2019 |
| 6953156283497 | Baseus Mini Q Light and Portable 10000mAh White | 0.00 | **6.17** | **0.00** | 10/23/2019 |
| 6953156282247 | BASEUS H08 BLACK IMMERSIVE VIRTUAL 3D GAMING IN-EAR EARPHONES | 76.00 | **5.97** | **453.81** | 10/9/2019 |
| 6953156287884 | BASEUS 0.3MM FULL-SCREEN CURVED TEMPERED FILM BLACK FOR APPLE WATCH SERIES 4 40MM | 13.19 | **5.81** | **76.62** | 10/9/2019 |
| 6953156253094 | BASEUS SMALL EARS VERTICAL MAGNETIC BRACKET ROSE GOLD | 12.05 | **5.72** | **68.92** | 10/9/2019 |
| 6953156295490 | Baseus Smart 3in1 Wireless Charger For Phone+Watch+Pods（18W MAX）White | 55.17 | **5.50** | **303.43** | 10/9/2019 |
| 6953156257184 | Baseus Yiven Audio Cable 3.5 male Audio M30 1M Silver+ Black | 5.46 | **5.38** | **29.37** | 10/11/2019 |
| 6953156282254 | BASEUS H08 WHITE/GREY IMMERSIVE VIRTUAL 3D GAMING IN-EAR EARPHONES | 76.00 | **5.28** | **401.28** | 10/9/2019 |
| 6953156276468 | BASEUS GOLD AROMATIZING AIR VENT CAR MOUNT | 22.00 | **4.93** | **108.53** | 10/23/2019 |
| 6953156256378 | Baseus Rapid 3-in-1 Cable M+L+Type-C 1.2M Black | 0.00 | **4.73** | **0.00** | 10/9/2019 |
| 744790317374 | BRAVE LOTTO SERIES MAGNETIC CAR MOUNTS | 12.99 | **4.44** | **57.71** | 10/9/2019 |
| 6953156272668 | BASEUS 1+1 BLACK WIRELESS CHARGE 5000MAH POWER BANK FOR IPHONE XS/X | 63.54 | **4.32** | **274.28** | 10/23/2019 |
| 6953156255814 | BASEUS CURVE MAGNET CAR MOUNT | 11.00 | **3.93** | **43.27** | 10/9/2019 |
| 6953156263383 | Baseus wheel Ring Bracket Black+Silver | 0.00 | **3.66** | **0.00** | 10/9/2019 |
| 6953156273887 | Baseus Encok W02 TWS Truly Wireless headset Black | 57.06 | **3.33** | **189.83** | 10/9/2019 |
| 6953156264519 | Baseus Encok Neck Hung Bluetooth Earphone S16 Red | 46.64 | **2.93** | **136.81** | 10/9/2019 |
| 6953156291638 | BASEUS UNLIMITED ADJUSTMENT LAZY PHONE HOLDER GREY | 21.07 | **2.93** | **61.76** | 10/9/2019 |
| 6953156259164 | Baseus Encok Mini Wireless Earphone A02 Tarnish | 19.42 | **2.83** | **54.91** | 10/9/2019 |
| 6953156283787 | Baseus iP Male to iP & 3.5mm Female Adapter L50 Black | 51.31 | **2.83** | **145.08** | 10/9/2019 |
| 6953156278738 | BASEUS T TYPED BLUETOOTH MP3 CHARGER WITH CAR HOLDER TARNISH | 23.39 | **2.47** | **57.70** | 10/23/2019 |
| 4716076168358 | BONE COLLECTION PATTI DUCK QCASE FOR IPHONE XS | 22.39 | **1.93** | **43.24** | 10/9/2019 |
| 6953156269880 | Baseus Encok Wireless Headphone D01 Blush gold | 0.00 | **1.83** | **0.00** | 10/9/2019 |
| 6953156253087 | BASEUS SMALL EARS VERTICAL MAGNETIC BRACKET ROSE GOLD | 11.76 | **1.55** | **18.23** | 10/9/2019 |
| 6953156278721 | BASEUS T TYPED BLUETOOTH MP3 CHARGER WITH CAR HOLDER BLACK | 24.02 | **1.32** | **31.63** | 10/9/2019 |
| 6953156253049 | BASEUS SMALL EARS MAGNETIC CAR VENT SUCTION BRACKET ROSE GOLD | 11.11 | **1.08** | **12.04** | 10/9/2019 |